



PRESS RELEASE

Third Asia roadshow for EUROGATE Container Terminal Wilhelmshaven

Wilhelmshaven, 6 June 2018 +++ The third Asia roadshow for EUROGATE Container Terminal Wilhelmshaven was extremely successful. EUROGATE presented Germany's only deep-water port in six Chinese cities to representatives from shipping companies, freight forwarders and logistics service providers, as well as multipliers and decision-makers from business and politics.

"The EUROGATE roadshow in Asia has further boosted the awareness level of Wilhelmshaven among the key target groups. Through personal contact with our target groups, we were able to once again intensify the dialogue that began in 2011 with the first roadshow and has been conducted continuously ever since," says Jörn Kamrad, Director of Sales at EUROGATE.

More than 300 large container ships with transport capacities in excess of 10,000 TEUs are already in service worldwide, for the most part on trade lanes between Asia and Northern Europe. The container terminal in Wilhelmshaven not only scores with its non-tidal water depth of 18 metres. Due to its nautical access conditions and its surface area, it is ideally suited for handling container ships of all sizes without restrictions. The direct and congestion-free motorway connection and the proximity to Germany's export centres in the Rhine-Ruhr region are also convincing arguments. Two out of three major alliances with a total of eight shipping companies have included the terminal in Wilhelmshaven in their shipping schedules. With more than 120 train connections per week, the location has excellent connections to the DACH region (Germany, Austria, Switzerland). It is also welcome news that the Volkswagen Group has committed to the site and will set up a multi-brand packaging centre in the neighbouring logistics zone. In order to prepare EUROGATE Container Terminal Wilhelmshaven for further growth, EUROGATE launched a programme in autumn 2017 aimed at further increasing staffing levels and plans to hire up to 200 new employees. And the

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shipping alliance 2M (Maersk Line, MSC) has recently decided that the deep-water port of Wilhelmshaven will be the last port of call on the AE5 service to Asia, resulting in a transit time for containers to Shanghai from Wilhelmshaven of only 27 days.

The roadshow took place in the Chinese cities of Shenzhen, Xiamen, Shanghai, Ningbo, Dalian and Tianjin. In addition to the roadshow, EUROGATE representatives also held individual customer discussions with shipping companies and shippers. The EUROGATE Asia roadshow was also accompanied by representatives of Container Terminal Wilhelmshaven JadeWeserPort-Marketing GmbH & Co. KG.

About EUROGATE:

EUROGATE is the leading, shipping line independent container terminal operator Group in Europe. Jointly with the Italian terminal operator Contship Italia, the company operates a network of thirteen container terminals at twelve locations from the North Sea coast to the Mediterranean area. Commencing 29 January 2017, the EUROGATE Container Terminal Limassol, Cyprus, was added as the 14th terminal of the network. In addition to container handling services at seaports, EUROGATE offers intermodal transport and cargomodal services. EUROGATE was founded in 1999, and handled 14.4 million TEUs Europe-wide in 2017. For more information visit www.eurogate.eu.

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